

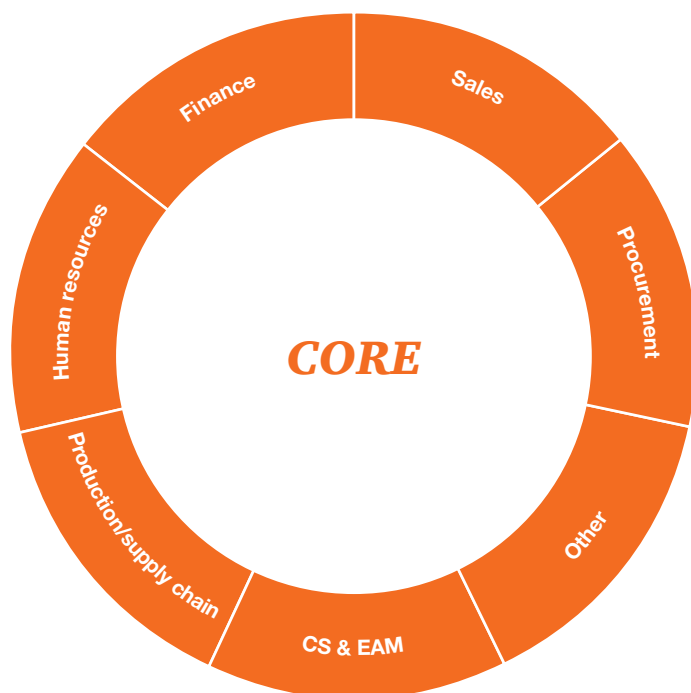
Our SAP consulting Vast experience combined with expertise in emerging technology trends

*Leveraging IT to bring your
business to the next level*

Our SAP consulting

Vast experience combined with expertise in emerging technology trends

ERP Main Processes



Our client's challenges

Today's technologies change at a very fast pace forcing our clients to innovate how to play in the upper league. SAP S/4HANA is an example of a new technology and there are several reasons to implement it.

- **Simplicity:** The structure of S/4HANA is heavily simplified which accelerates transactions and query response time.
- **User experience:** A big change within S/4HANA is the new UI design, called Fiori. Fiori apps are easy to understand and to use, can be personalised and simplify the user transactions.
- **Future-proofing:** One simple reason to change to S/4HANA is that soon the older system will not be supported by SAP anymore and new products and applications will only be available on S/4.
- **Speed:** The new database technology enables not only faster analytical processes but also decreases the throughput time for system-assisted logistics process like material resource planning.
- **Real-time reporting:** The future makes it possible to analyse internal and external accounting in real-time and to see the results of the current month.

Once the decision for S/4 HANA is made, three options for implementing S/4 HANA need to be discussed:

- The Green field approach, a new implementation for companies that don't have SAP ERP core or companies that want to re-implement the core solution;
- a System conversion, for companies that have an existing SAP ERP system but want to go to S/4HANA; or
- a landscape transformation, for companies that have several ERP systems and want to consolidate into one S/4HANA system.

S/4HANA process key benefits

Demand to deliver

The key points are a high level of transparency and visibility during the manufacturing process as well as an integrated management of projects and product development with SAP PPM, PS and ECTR.

Procure to pay

Application of an integrated business planning system and the technology of SAP S/4HANA and an efficient and optimised negotiating position among the suppliers.

Warehousing

Provides a solution for simple logistic processes with basic warehouse management and also covers the complexity of modern distribution centres with an integrated extended warehouse management.

Opportunity to satisfaction

Offers an integrated management between sales and marketing with SAP S/4HANA and SAP Hybris C4C as well as an optimised realisation of opportunities in SAP Hybris C4C.

Accounting

The chief benefits are integrated financial reporting for external and internal accounting, possible through the combination of finance and controlling reporting dimensions, plus the simultaneous parallel valuation e.g. for currencies and accounting standards. This makes it possible to analyze real-time transactional and master data across the application.

Master data governance

S/4 HANA has introduced a robust master data governance model along with the definition of a governance organisation, policies and governance procedures.

Cash management

This function makes data available for an enhanced liquidity analysis. This refers to data which may be captured by the system but has not yet been processed on an accounting basis. Based on the effective date, this data can be analysed in conjunction with actuals and forecasts.

Integrated planning

Real-time integration of forecast and budget data from the ERP system allows the improved comparison of planning and actual data – without replication. The high-performance HANA-platform allows instant results for top-down-settlements.

PwC service offerings

PwC is an independent consultancy and together with our clients we analyse their current business and their business needs.

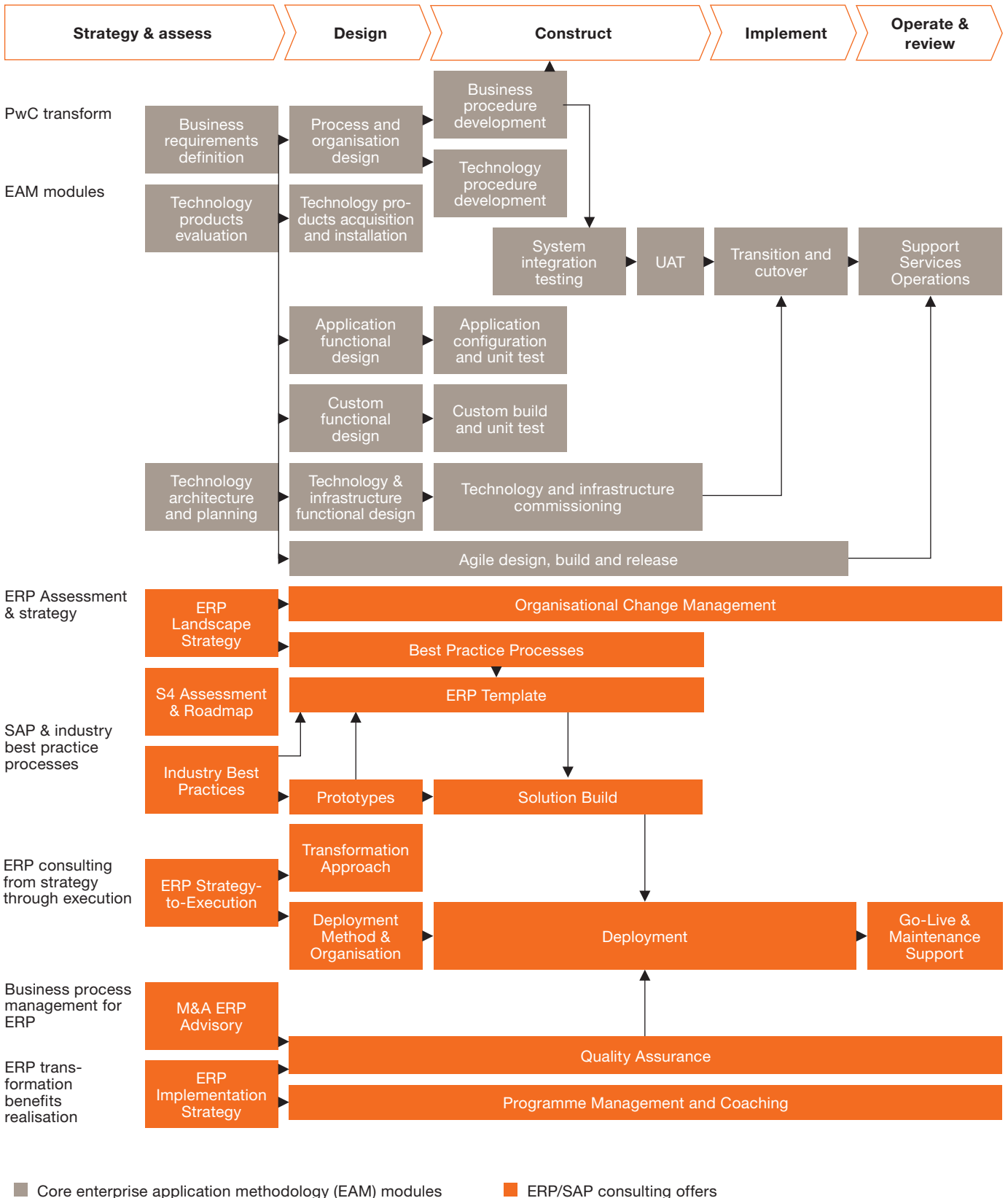
ERP template design

PwC has designed, built and rolled out major SAP template.

Solution prototyping

- With prototyping, PwC can create tangible solutions as part of a template design or any other design. By using the Experience Centre environment, various methods, such as design thinking, can be leveraged to identify the market differentiator our clients are looking for. With prototyping, we can create specific use cases to
- address process variations to resolve a problem,
- create new user experiences by including Fiori apps, and
- test certain user reactions to new process steps.

IT Transformation Services



PwC methodology

The transform enterprise application methodology combines our proven Transform Framework with S/4 industry best practices and consistently applies our experience and best practices to large transformation projects. Within our methodology, prototyping is a crucial means of avoiding subsequent adjustments.

Strategy & assess

- In the Strategy and assess phase, the programme is initiated and the fundamentals for the following phases are set.

Design

- In the Design phase, we will jointly align S/4HANA and edge application solution capabilities and with our clients business requirements.
- In fit-to-standard workshops we agree upon configuration and extension needs, using the 80/20 rule to identify and prioritise the requirements. The rapid prototyping will bring early proves of use cases and create feedback loops in an agile way.

Construct & implement

- In the Construct phase we build and configure the solution based on previously defined design.
- Tests are run to ensure optimal functioning and integration with the business. During Implement phase, the transformation to the new operational model is managed and the business will be coached in the new processes.

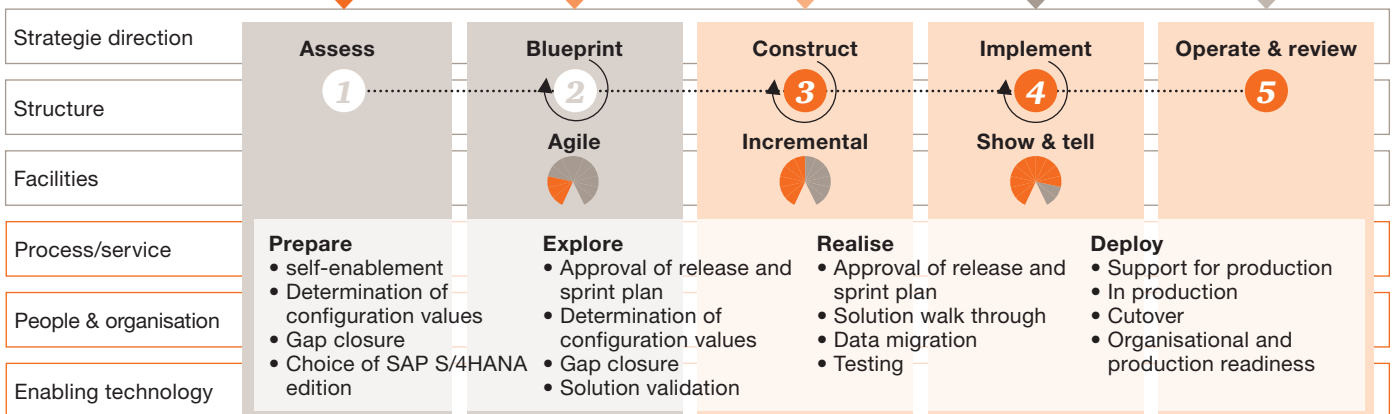
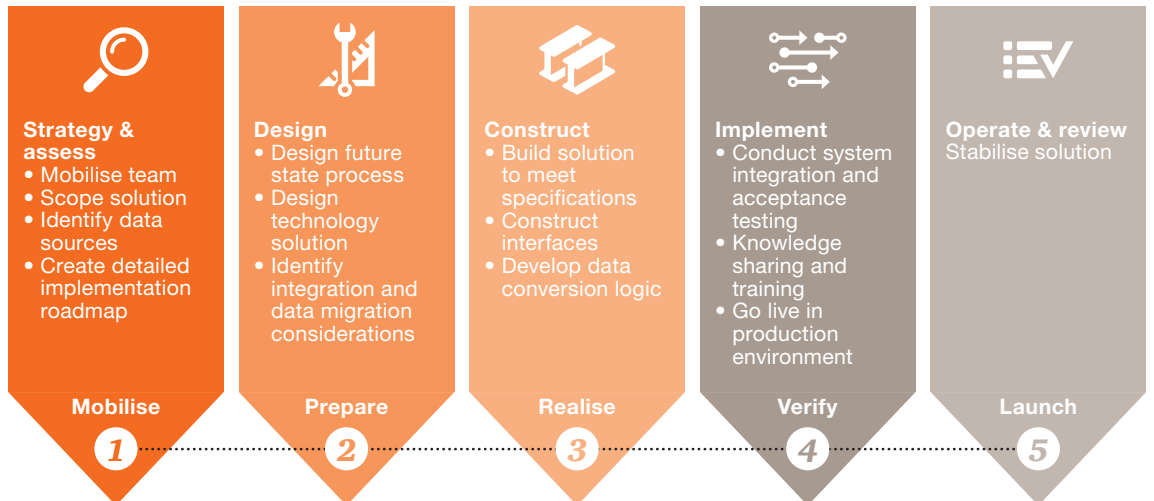
Engagement model

- During the Engagement we continuously reshape the model of engagement, to best fit the client's needs and capabilities.
- Our ultimate goal is to enable and coach the client to run management and lead roles on their own and be able to manage deployment and sustain.

IT Transformation

PwC's transform methodology

- Strategy
- Structure
- Process
- People
- Technology
- Programme delivery
- Change management



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About us

Our clients face diverse challenges, strive to put new ideas into practice and seek expert advice. They turn to us for comprehensive support and practical solutions that deliver maximum value. Whether for a global player, a family business or a public institution, we leverage all of our assets: experience, industry knowledge, high standards of quality, commitment to innovation and the resources of our expert network in 158 countries. Building a trusting and cooperative relationship with our clients is particularly important to us – the better we know and understand our clients' needs, the more effectively we can support them.

PwC. More than 10,600 dedicated people at 21 locations. €2.09 billion in turnover. The leading auditing and consulting firm in Germany.

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