

Our services for Japanese companies

PwC Germany
January 2023



About PwC Germany

PwC Germany

As the centre of the global PwC network in Europe, PwC Germany, with 21 offices, around 600 partners and 12,400 professionals, is one of the leading professional firms in Germany due to its first-class service structure and quality.

Our Assurance, Tax & Legal and Advisory (Deals and Consulting) business lines are staffed by numerous professionals with in-depth knowledge and experience in a wide range of areas who not only solve various business-related problems, but also support the growth of our clients' businesses.

Japanese Business Network – Support for Japanese companies

Germany is an important base for Japanese companies' European business. PwC Germany is therefore actively expanding its service structure for Japanese companies.

At PwC Germany, there are 11 Japanese professionals working in the service lines (as of January 2023) and thus we are ready to respond to all types of requests from Japanese companies with expertise in all areas.

PwC Germany can act as a coordinator between PwC Japan and European PwC member firms to provide consistent support for clients' strategies in the European market.



Uwe Hohage
Japanese Business
Network (JBN) &
Markets Leader
EMEA



Itsu Fujimura-Hendel
Japanese Business
Network (JBN) Leader
Germany

Japanese Business Network (JBN)

- Japanese Business Network (JBN) is represented in six locations (Düsseldorf, Frankfurt, Hamburg, Berlin, Stuttgart, Munich).
- We have Japanese professionals in Düsseldorf and other locations so that we can offer services across locations.

Düsseldorf



Itsu Fujimura-Hendel
Partner

Assurance
German Public Auditor



Yukiko Kono
Manager

Tax & Legal
Certified Tax Advisor
(DE)



Tamami Matsumoto
Manager

Tax & Legal
Certified Tax Advisor
(DE)



Shuhei Atsuchi
Manager

Tax & Legal
Certified Tax Advisor
(JP)



Hiromi Ikeda-Nenninger
Manager

Tax & Legal



Ryosuke Sasaki
Partner

Advisory (Consulting)



Toshiyuki Ando
Senior Manager

Advisory (Consulting)



Kuniaki Okazaki
Senior Manager

Advisory (Consulting)

Frankfurt



Kei Shiraishi
Director

Advisory (Deals)



Takao Nishina
Senior Manager

Advisory (Consulting)

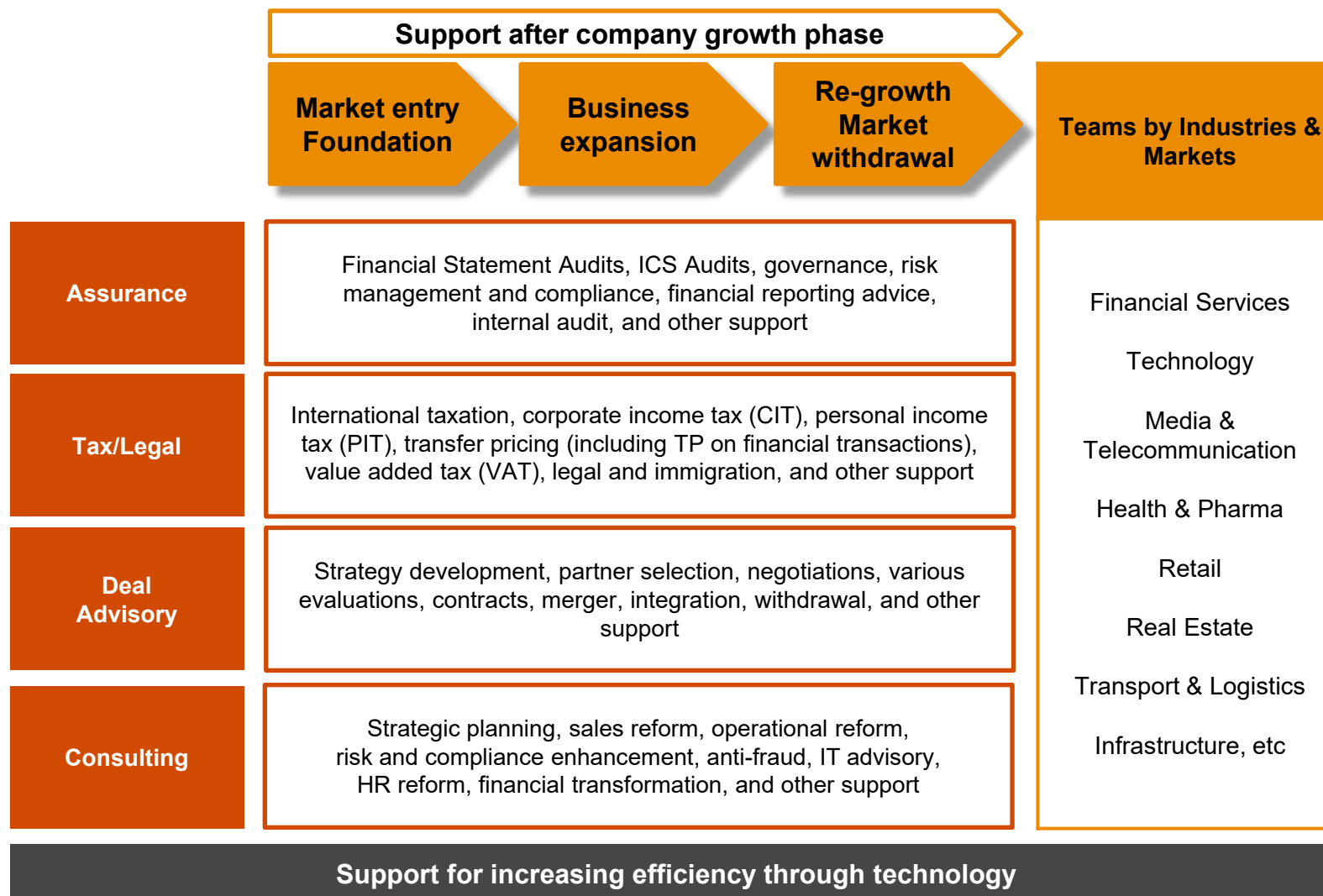
Munich



Mina Ueki
Manager

Tax & Legal

Overview of PwC Germany's services for Japanese companies



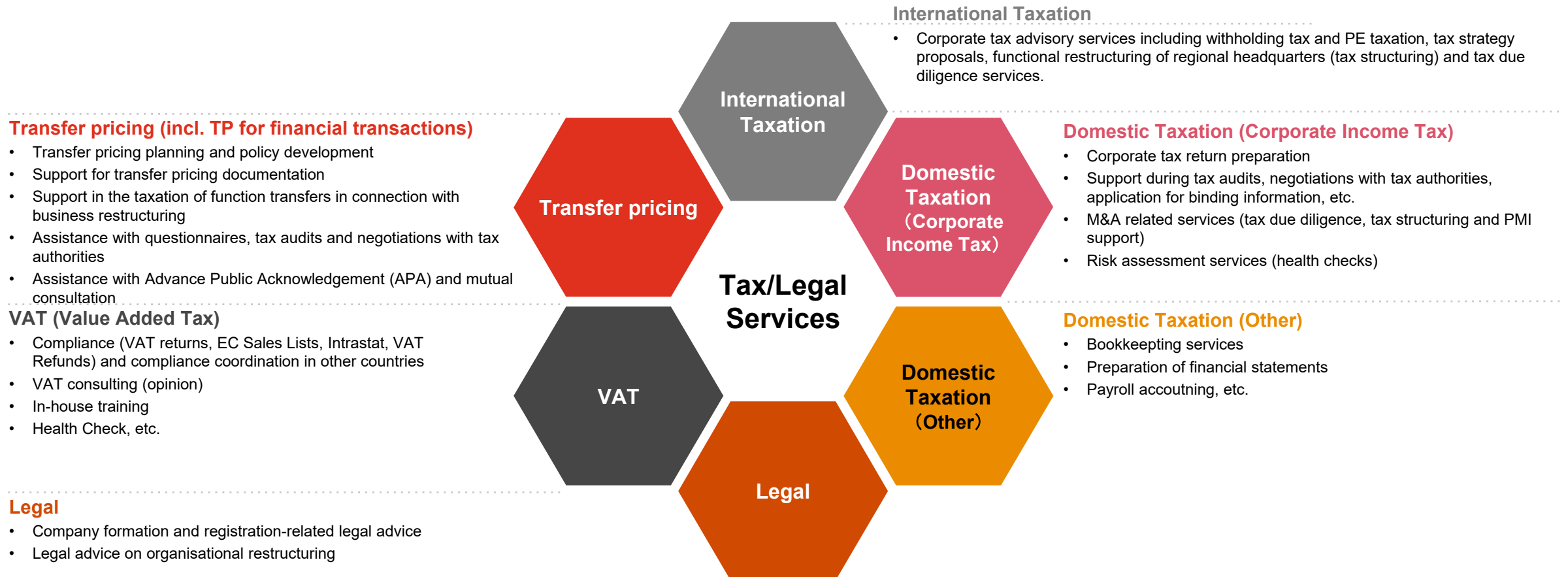
Assurance Services

Assurance of PwC Germany is the market leader in audit in Germany and works closely with PwC firms in Japan and around the world to provide accounting and auditing services as well as risk management, regulatory and compliance, and internal audit outsourcing.



Tax & Legal Services

Tax & Legal of PwC Germany, with more than 600 professionals, not only deals with domestic tax issues, but also works closely with PwC Japan and European PwC member firms to provide consistent support for clients' strategies in the European market from a tax perspective.



Consulting Services

We leverage our global network, bringing the right people to the table to identify and deal with the full range of enterprise issues. And we anticipate change, executing at pace, in constantly shifting environments, to realize value before the goalposts move.



Restoration and restructuring

- Business Reviews and reorganization reports
- Strategic and operational restructuring advice
- Financial restructuring advice
- Optimized Exit Services
- Advice on insolvency issues



Regulated industries

- Financial regulations
- Environmental and energy regulation
- Pricing and charging advisory services
- Public Transport and Rail Sector



Strategy, organization, processes and systems

- Project and change management
- Human Resource Management & Personnel Management
- Internal audits
- Organizational Transformation
- Digital Innovation & Plattform Business
- Process, Information technology
- Corporate and risk management
- Economics
- Enterprise Cloud Solutions



Forensic Services

- Disclosure and prevention corporate crime
- Dispute Analysis and Litigation Support
- Crisis Management
- Connected Digital Services
- Contract Management, Governance & Compliance



Sustainable Innovation

- Sustainable Resources
- Responsible Economy
- Seamless Mobility
- Participatory Health
- Connected Living



Cyber security

- Cybersecurity strategy, risk & compliance
- Cybersecurity incident & threat management
- Provide you practical
- Cybersecurity & privacy managed services



Deal Advisory Services

M&A Deal Advisory of PwC Germany has advised on more than 4,300 M&A transactions over the past 10 years.

Leading M&A advisor

- # 1** PwC M&A is the world's leading M&A advisor for mid-sized companies
- > 4,300** Number of deals completed in the global mid-market over the last ten years
- €156.3 bn** Value of completed deals in the global midmarket over the last ten years

Top 5 M&A advisors globally¹⁾

#	Advisor	# Deals	Value (€m)
1	 pwc	4,385	156,326
2		3,957	153,226
3		3,821	138,246
4		3,221	134,896
5		2,312	233,326

Source: 1) Mergermarket transactions up to € 500m from January 2010 until 13th January 2021

International reach

Americas

150 M&A professionals



Middle East & Africa

300 M&A professionals

Europe

1,050 M&A professionals



Asia Pacific

2,200 M&A professionals

Industry focused



Autotomie



Chemicals



Energy & Utilities



Engineering & Construction



Healthcare



Industrial Technology



Pharma & MedTech



Retail & Consumer



Service Industries

Digital services of PwC Germany (example)

Change Out Automation

The Challenge

The intercompany billing of services, licenses and allocations is usually very complex and also error-prone, as many sub-processes are handled manually. This entails risks with regard to tax compliance.

Our Solution

With Change Out Automation it takes just a few clicks from data import to billing, because our solution automates the billing of services based on an Excel VBA or Access application. This provides a transparent, consistent and efficient workflow. In addition to process efficiency, the reliability and consistency of the calculations to be made is also increased. Furthermore, the calculations and the documentation of the activity allocation are archived in a database, so that they can be easily reconstructed and used for tax audits.

Your Contacts

Sandra Rautenberg
sandra.rautenberg@pwc.com



Increased Efficiency

High efficiency gain through automated data import, calculation and data export functions.



Compliance

Ensuring tax compliance by means of a fixed, but comprehensible and reconstructable calculation.



Independence

Independent of ERP and IT systems with a high degree of flexibility.

At a glance

Application area	Intercompany (service) charging		
Application scope	Data extraction, data processing, TP		reporting
Quick deployment			
Efficiency gains	●	●	○
Quality improvements	●	●	○
	●	●	●



Deployment:
On-Premise



Implementation Period:
90 days

Digital services of PwC Germany (example)

Indirect Tax Edge

The Challenge

The demands on the tax department are constantly increasing and data quality is becoming more and more important:

- Reporting periods and deadlines are getting shorter,
- Reporting requirements change towards the single document,
- Both authorities and boards of Directors demand effective tax risk management,
- Confidence in the integrity of the data for the tax declaration is of crucial,
- Incorrect reports carry risks such as interest payments, cash flow disadvantages, penalties, disclosures or reputational damage.

Our Solution

We have developed Indirect Tax Edge to automate the VAT process to a large extent. This solution gives you more control over VAT and increases the quality of your process and data thanks to controls, validations and data analyses.



Deployment: On-Prem or
SaaS (Out- or Cosourcing)



Implementation period:
approx. 3 to 6 months



Effective declaration management

- Faster identification of refund opportunities
- Detailed trend, deviation and trial functions



Better process control

- Efficient control of compliance obligations
- Single platform approach for global reporting functions
- Real-time dashboards



“The visualisations give a completely different view of my VAT position.”

Chemical manufacturer from the Hamburg area



“A very powerful tool.”

Automotive supplier from the Frankfurt area

Your Contacts

Frank Gehring
frank.gehring@pwc.com

Annika Tietz
annika.tietz@pwc.com

Sven Jöran Schneider
sven.joeran.schneider@pwc.com

Your Contacts



Prof. Dr. Uwe Hohage
Partner, Japanese Business Network
(JBN) & Markets Leader EMEA

Georg-Glock-Straße 22
40474 Düsseldorf, Germany
+49 (0)211 981 1947
uwe.hohage@pwc.com



Itsu Fujimura-Hendel
Partner, Japanese Business Network
(JBN) Leader Germany

Georg-Glock-Straße 22
40474 Düsseldorf, Germany
+49 (0)211 981 7270
itsu.x.fujimura-hendel@pwc.com



Yukiko Kono
Manager, Japanese Business Network
(JBN)

Georg-Glock-Straße 22
40474 Düsseldorf, Germany
+49 (0)211 981 1633
yukiko.kono@pwc.com



Shuhei Atsuchi
Manager, Japanese Business Network
(JBN)

Georg-Glock-Straße 22
40474 Düsseldorf, Germany
+49 (0) 151 4328 2213
shuhei.a.atsuchi@pwc.com

Our website:
[Japanese Business Network \(JBN\)](https://www.jbn-pwc.com)



Thank you.

[pwc.de](https://www.pwc.de)

© 2023 PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft.

All rights reserved. In this document, "PwC" refers to PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft, which is a member firm of PricewaterhouseCoopers International Limited (PwCIL). Each member firm of PwCIL is a separate and independent legal entity.