Vendor selection - based on your needs and strategy

We help you find and implement the best-fit OTP solution

Our approach

- **Sophisticated scoring-based evaluation** model with simulation possibility ensures there is always a clear winner.

- **Stakeholder workshops** to gather insights, define key requirements and priorities.

- **Present demos, findings, and secure decision** through comprehensive comparison paper.

What does it mean for you?

- **Clear prioritization** of business-critical functionalities to ensure the solution focuses on what truly matters and delivers measurable value

- **Find your perfect fit** and move forward with certainty

- **Reduce risk** and costs

Leveraging our deep expertise across leading OTP solutions, we will conduct a thorough evaluation of all options, scoring each against your unique requirements

1

Functionality coverage

Comparison of capabilities between the various options

2

IT strategy fit

Assessment of how each option integrates with your IT strategy and existing/future infrastructure

3

Cost effectiveness

Analysis of total cost of ownership and business benefits

4

Vendor assessment

Evaluation of support and proven experience of the provider

5

Others

Review of user experience, and readiness for future growth and adaptability

Scoring based evaluation process

This is an example of the deliverable – Evaluation Matrix for OTP solutions

The results will enable you to make an informed decision on the best fit solution

*These visuals are for illustrative purposes only and do not represent actual results.

OTP system implementation done right

Many year of expertise + agile delivery = Implementation success

Our approach

- **Agile execution** follows an iterative process with sprints that provide incremental value throughout the project, allowing early detection of issues and timely corrective measures.
- **Human centric approach**, guided by principles that prioritize user needs and experiences.
- **Solution design with broad influence** crafted to support wider transfer pricing function, i.e. TP compliance.
- **Multidisciplinary** international team combining TP and technology expertise.

What does it mean for you?

- **Reduced risk** with early detection of surprises thanks to our proven agile delivery approach.
- **Assured implementation success** through expert PwC guidance and clear objectives ensuring confident, strategic implementation.
- **A digitalized transfer pricing function** that has, TP operations aligned with business objectives and is enabled with more time for strategic decision-making.

Mobilize & System setup

- **Set up** the required system components and connections
- Mobilization phase to define detailed **project plan, phases, milestones,** outcomes and **deliverables.**

Assess & Design

- Define the **vision** and **design principles** and set up the **governance framework**

Configure & Build

- Transform **requirements into user stories**, conduct design workshops, **prepare functional and technical design** documents
- **Key design decisions**, options analysis

Test & Deploy

- Technical Build executed in **agile methodology**, constructing core functionalities to align with project requirements
- **Testing**, **training** and **cutover,** incl. **end-user training**

- Full-fledged end-to-end TP solution ready to handle all aspects of operational transfer pricing

Hypercare & Business as usual

- **Post go-live hypercare** support and then **business as usual** through the AMS, driving **continuous improvement**